The AI Revolution: Navigating Your Career

The shift has already begun. AI is reshaping entry-level jobs and defining the future of work.



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25+ Years of Taming Technology

AI whisperer by day, bug wrangler by night.

Formerly at Citibank, Polaris, Yash, and more

Took a scenic route from digitization → process workflows and automation → agentic AI... because straight lines are boring.



Your Career Shift: From Doer to Director





Entry-level "doer" jobs are shrinking. Your edge: moving up the ladder to Reviewer → Partner faster.

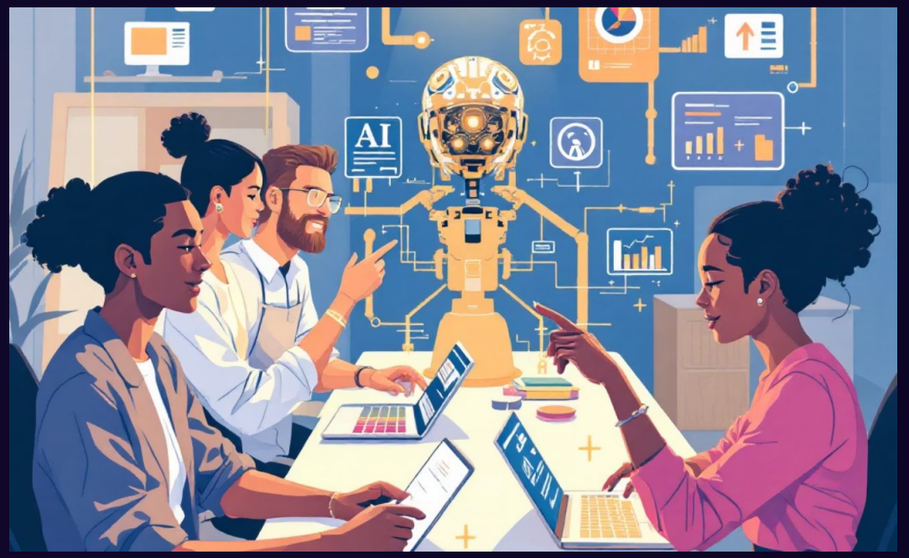
What is GenAI and Why It’s Revolutionary

Before: Complex & Centralised



Traditional AI required extensive data science expertise and vast infrastructure, limiting its use to specialised teams and organisations.

Now: Accessible & Ubiquitous



Generative AI offers plug-and-play APIs, making advanced capabilities available to everyone, much like electricity for all.

AI ≠ magic, ≠ replacement of thinking.

Practical Use Cases

Consulting/Strategy

Competitive analysis, industry research, case prep.

Marketing

Ad copy, segmentation ideas, campaign testing.

Finance

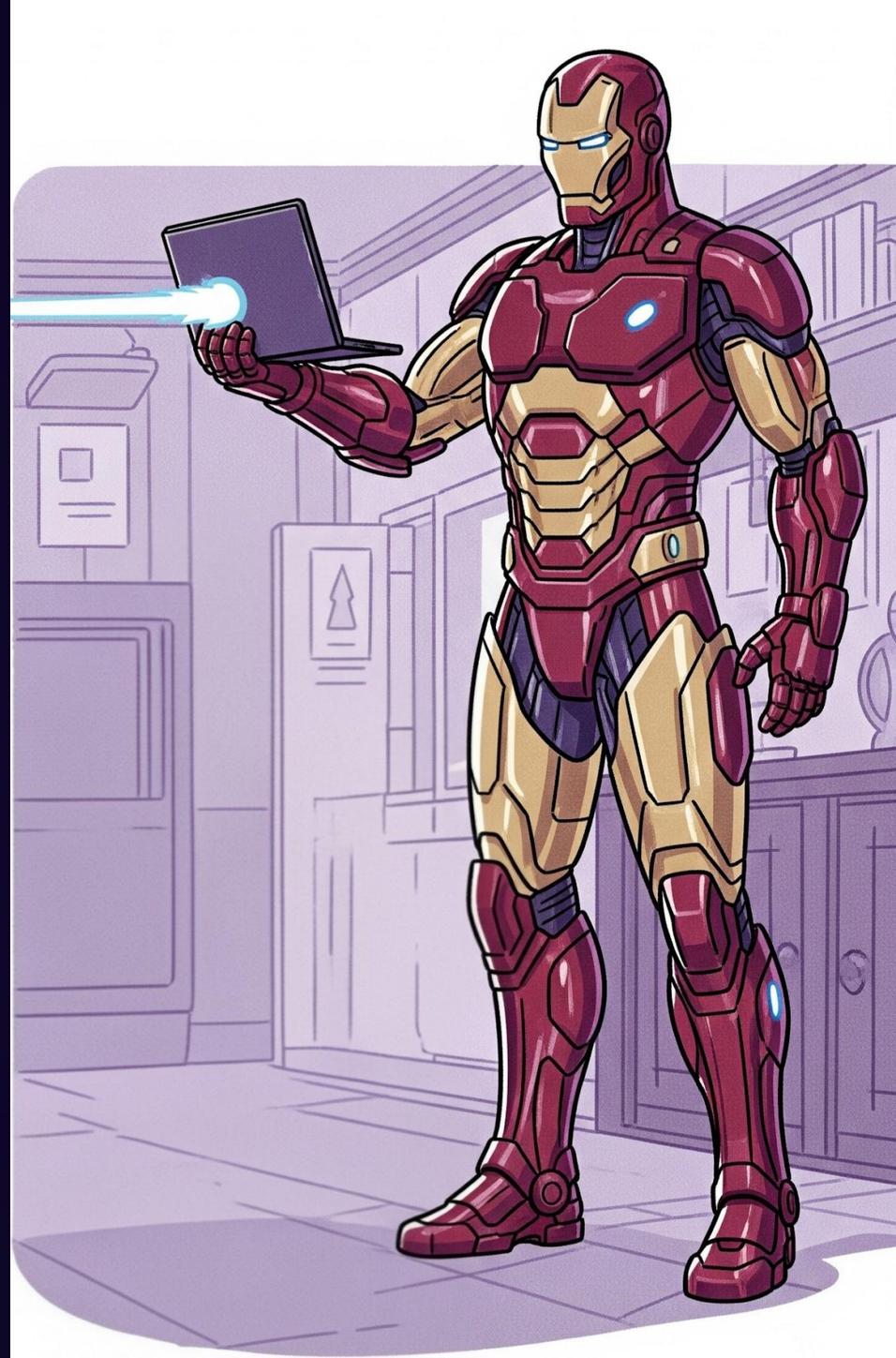
Summarizing Annual Reports, First-pass valuations, financial modeling, uncover fraud.

Operations

SOP automation, vendor comparisons, supply-chain what-ifs.

Entrepreneurship

Idea testing, pitch decks, customer discovery.





Ask

Frame a sharp question (bad inputs = bad outputs).

Assess

Review critically (don’t trust the lookalike answer).

Act

Apply, refine, or discard. You stay accountable.

This is your daily loop with AI.



Understanding LLM Models

Know which mode to use when. Four practical modes for LLMs:

Deep Research

Crawl the web and generate comprehensive report.

Reasoning

Plan and Solve complex problems

Answering

Response based on training data

Writing

Simple instruction following

The AI native careers

AI Business Strategists

Align AI capabilities with specific business goals

AI Product Managers

Envision AI first product capabilities and new user experience channels

AI Engineering

Build AI native and AI enhanced products and agents

AI Risk and Safety

Ensure AI products are safe, unbiased, guards reputation and comply

AI Swarm Managers

Mid-level managers who oversee large swarms/crews of agents



Your Role as a Strategist

1 **Educate & Spot Opportunities**

2 **Prioritize ROI & Design Pilots**

3 **Guide Adoption & Scale**

Traditional mindset: *“Here’s our process → Can AI make it faster?”*

AI-first mindset: *“If AI existed from the start → How would we design this process/product?”*

- Think: workflows, products, business models reimagined.

AI isn’t a feature. It’s a **design principle.**

Consultants don’t need to code → they need to spot business value and orchestrate adoption.



AI Agent Opportunities (4C Framework)



Clear Goals

AI agents thrive when their objectives are unambiguous and measurable.



Codifiable Rules

Tasks with defined steps or logic are perfect for AI automation.



Continuous Input

Agents excel in environments with a steady stream of data or tasks.



Costly in Human Time

Prioritise automating processes that consume significant human effort.

This 4C framework helps you identify prime opportunities for deploying AI agents within your organisation, maximising efficiency and impact.



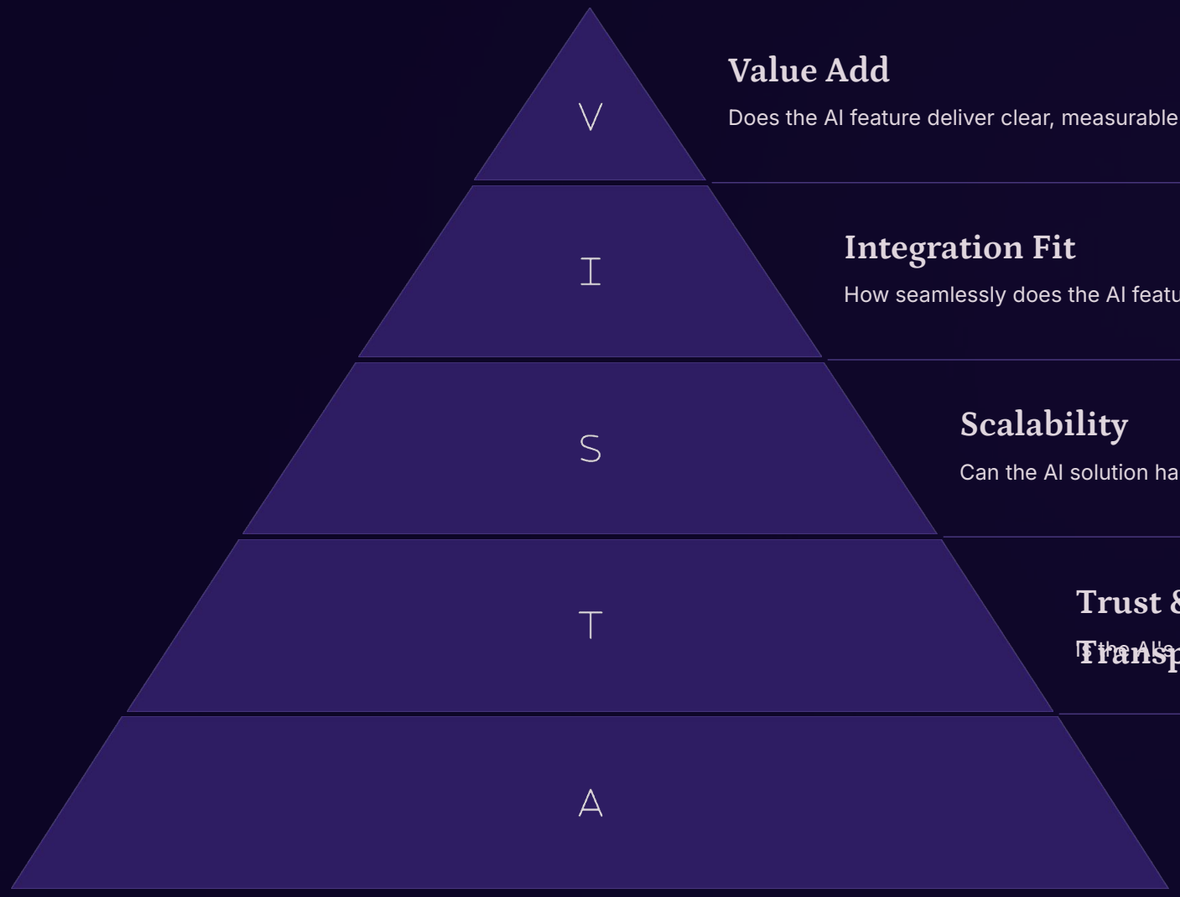
Your Role as a Product Manager

PMs must use AI across the product lifecycle:

- Discovery & Design
- Execution & Communication
- AI Strategy

Embedding AI isn't about adding a "chatbot" → it's reshaping how the product thinks and acts.

Embedding AI into Products - VISTA Framework



Value Add

Does the AI feature deliver clear, measurable value to the user or product, solving a real problem or enhancing the experience?

Integration Fit

How seamlessly does the AI feature integrate into the existing product ecosystem and user workflows? Is it natural and unobtrusive?

Scalability

Can the AI solution handle increasing data, users, and complexity without significant re-architecture or performance degradation?

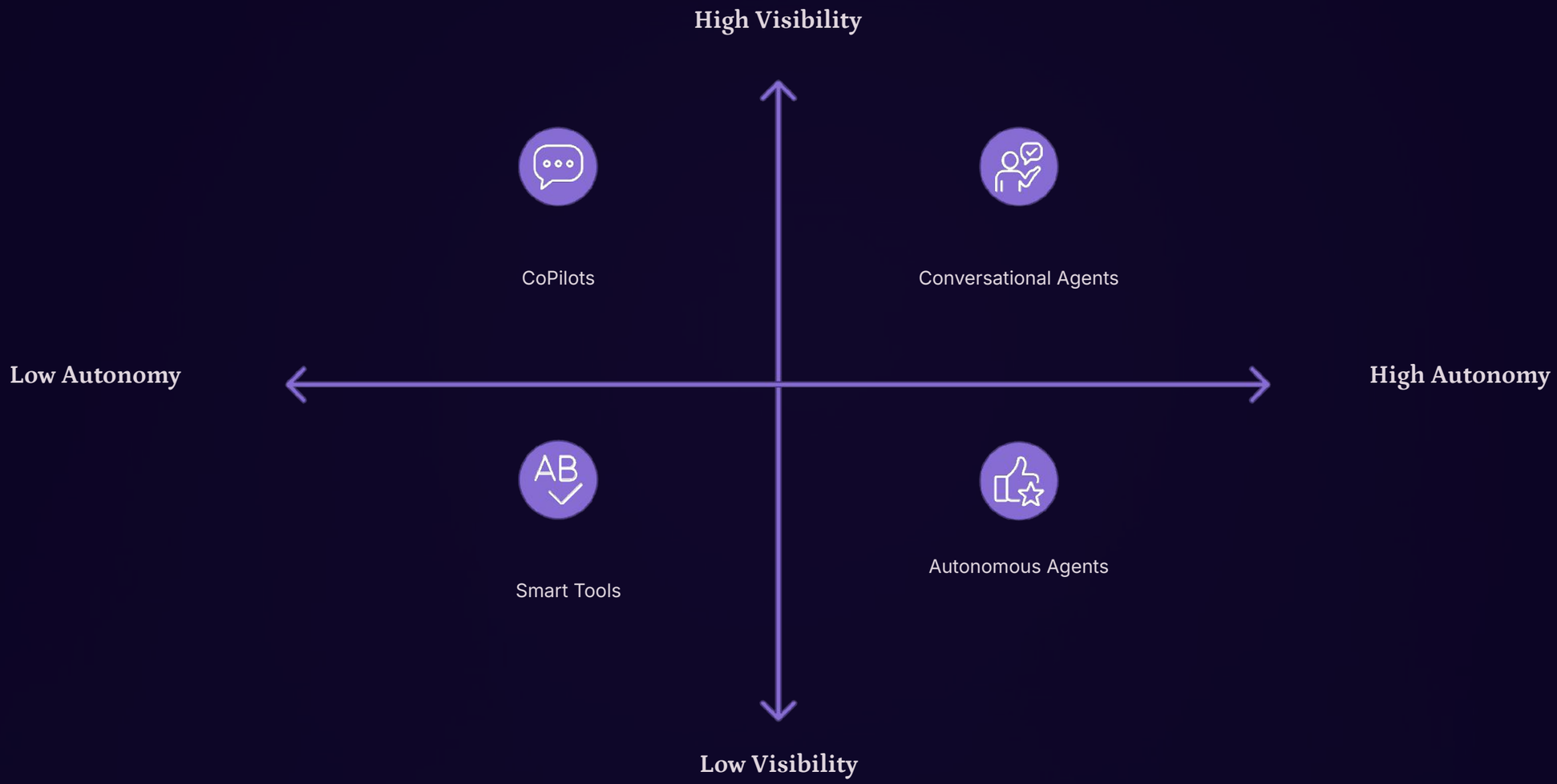
Trust & Transparency

Is the AI's behavior understandable and predictable? Can almost right work?

Advantage

How does this AI feature provide a unique competitive edge or strategic position for the product in the market?

AI Interaction Matrix





Choosing AI Integration Levels

Behind-the-Scenes		**Copilot**
Agent		**Multi-Agent**

Start simple (mushroom). Scale up only if trust and ROI justify it. Avoid multi-agent hype!

Career Shift: Doer → Reviewer → Partner

Doer Roles Shrinking

Repetitive, task-oriented jobs are increasingly being automated by AI, making them less prevalent in the modern workforce.

The Edge: Reviewer

Success shifts to those who can effectively review, validate, and refine AI-generated outputs, ensuring accuracy and strategic alignment.

The Ultimate Role: Partner

The pinnacle is becoming a strategic partner to AI, leveraging its power to drive innovative solutions and make high-level decisions.

Critical Thinkers Thrive

AI replaces 'button pushers', but augments and empowers critical thinkers, problem solvers, and creative strategists.

AI moves fast → your job is to slow down and think.

⚠ **Pitfalls:** context-length, hallucination, overconfidence, “yes-man” answers.

✓ **Good use:** push ideas further, challenge assumptions, spot gaps.

The 5 Skills to Stay Relevant

Prompting & Critical Review

Master the art of crafting effective prompts and rigorously assessing AI outputs for accuracy and relevance.

Deep Domain Expertise

Leverage your specialized knowledge to identify unique AI applications and validate AI-generated insights within your field.

Strategic Framework Thinking

Develop structured approaches to problem-solving, enabling you to strategically integrate AI into complex challenges.

Impactful Communication

Articulate AI concepts, benefits, and limitations clearly to diverse audiences, fostering understanding and adoption.

Judgment & Taste

Exercise sound judgment in AI deployment. People who can combine context, taste and AI will win.

Warning: If you just outsource to AI without adding value, you *will* be replaced by it.



Closing: Be Present, Add Value

AI is fast — but your judgment, empathy, creativity make it useful and valuable. Don’t get complacent.

> **Be the professional who directs AI, adds insight, and creates lasting value.**